

| Datos Generales |            |            |            |            |            |            |
|-----------------|------------|------------|------------|------------|------------|------------|
|                 | 2010       | 2011       | 2012       | 2013       | 2014       | 2015*      |
| PIB L           | 299,286.00 | 335,027.80 | 361,348.50 | 376,539.40 | 409,611.70 | 438,683.00 |
| PIB \$          | 15,835.24  | 17,586.76  | 18,103.63  | 18,278.61  | 19,040.73  | 20,028.26  |
| Tipo de Cambio  | 18.90      | 19.05      | 19.96      | 20.60      | 21.51      | 21.90      |
| Ingresos \$     | 2,672.40   | 3,009.20   | 3,089.70   | 2,973.13   | 3,573.85   | 806.46     |
| Ingresos L      | 50,508.36  | 57,325.26  | 61,670.41  | 61,246.40  | 76,882.00  | 17,664.15  |

\* = I Trimestre de 2015

|   | 2010      |       | 2011      |       | 2012      |        | 2013      |        | 2014      |        | Trimestre I -2015 |        |
|---|-----------|-------|-----------|-------|-----------|--------|-----------|--------|-----------|--------|-------------------|--------|
| <b>Saldo</b>                                |           |       |           |       |           |        |           |        |           |        |                   |        |
| Deuda Interna                               | 2,106.81  |       | 2,652.67  |       | 2,867.57  |        | 2,947.53  |        | 3,259.47  |        | 3,235.49          |        |
| Deuda Externa                               | 2,712.96  |       | 3,096.32  |       | 3,549.45  |        | 5,056.12  |        | 5,423.36  |        | 5,360.62          |        |
| Deuda Total                                 | 4,819.77  |       | 5,748.99  |       | 6,417.02  |        | 8,003.65  |        | 8,682.83  |        | 8,596.11          |        |
| <b>Indicadores Primarios</b>                |           |       |           |       |           |        |           |        |           |        |                   |        |
| Intereses/ Ingresos Corrientes              | 5.7%      |       | 7.8%      |       | 9.7%      |        | 13.9%     |        | 13.3%     |        | 15.4%             |        |
| Deuda/PIB                                   | 30.4%     |       | 32.7%     |       | 35.4%     |        | 42.6%     |        | 45.6%     |        | 42.9%             |        |
| <b>Composicion de la Deuda</b>              |           |       |           |       |           |        |           |        |           |        |                   |        |
| Interna                                     | 44%       |       | 46%       |       | 45%       |        | 37%       |        | 38%       |        | 38%               |        |
| Externa                                     | 56%       |       | 54%       |       | 55%       |        | 63%       |        | 62%       |        | 62%               |        |
| <b>Composicion de la Deuda por Moneda</b>   |           |       |           |       |           |        |           |        |           |        |                   |        |
| Nacional                                    | 43%       |       | 46%       |       | 43%       |        | 31%       |        | 32%       |        | 32%               |        |
| Extranjera                                  | 57%       |       | 54%       |       | 57%       |        | 69%       |        | 68%       |        | 68%               |        |
| <b>Vida Promedio (VP)</b>                   |           |       |           |       |           |        |           |        |           |        |                   |        |
| Vida Promedio de la Cartera Total           | 9.69      |       | 9.23      |       | 8.98      |        | 8.52      |        | 8.57      |        | 8.46              |        |
| VP Deuda Interna                            | 3.66      |       | 3.26      |       | 3.12      |        | 2.73      |        | 3.32      |        | 3.18              |        |
| <i>Deuda Estandarizada</i>                  | 3.01      |       | 2.80      |       | 2.75      |        | 2.31      |        | 2.91      |        | 2.79              |        |
| <i>Deuda No Estandarizada*</i>              | 6.51      |       | 5.80      |       | 5.65      |        | 6.31      |        | 6.39      |        | 6.13              |        |
| VP Deuda Externa                            | 14.37     |       | 14.35     |       | 13.72     |        | 11.89     |        | 11.73     |        | 11.65             |        |
| % de Portafolio Total < 1 año               | 6.3%      |       | 7.1%      |       | 6.6%      |        | 9.7%      |        | 8.6%      |        | 10.8%             |        |
| % de Portafolio Total < 3 año               | 22.2%     |       | 22.6%     |       | 25.4%     |        | 28.6%     |        | 27.2%     |        | 26.8%             |        |
| <b>Riesgo de Tasa de Interes</b>            |           |       |           |       |           |        |           |        |           |        |                   |        |
| % Tasa Fija                                 | 86%       |       | 81%       |       | 79%       |        | 81%       |        | 79%       |        | 79%               |        |
| % Tasa Variable                             | 14%       |       | 19%       |       | 21%       |        | 19%       |        | 21%       |        | 21%               |        |
| <b>Tasa Promedio de la Deuda</b>            |           |       |           |       |           |        |           |        |           |        |                   |        |
| <b>Deuda Interna (en Moneda Nacional)</b>   |           |       |           |       |           |        |           |        |           |        |                   |        |
| Estandarizada                               | 32,086.75 | 8.55% | 42,493.24 | 9.22% | 47,864.79 | 10.84% | 45,599.81 | 11.15% | 52,491.49 | 10.78% | 52,426.36         | 10.75% |
| Denominada en \$                            | 321.22    | 5.50% | 285.78    | 5.50% | 1,962.67  | 5.93%  | 8,817.95  | 6.14%  | 9,458.14  | 6.14%  | 10,282.35         | 6.01%  |
| No Estandarizada**                          | 7,410.84  | 4.70% | 7,754.43  | 5.07% | 7,409.16  | 5.03%  | 6,301.41  | 4.40%  | 8,169.33  | 6.32%  | 8,158.77          | 5.52%  |
| <b>Deuda Externa (en Moneda Extranjera)</b> | 2.47%     |       | 2.36%     |       | 2.40%     |        | 3.54%     |        | 3.55%     |        | 3.63%             |        |

\*Preliminar al 31 de diciembre de 2014

\*\* Incluye titulos que no se encuentran en condiciones de mercado, ejemplo: Bonos de Recapitalizacion de BCH (excluyendo bonos cupon cero), Bonos Conadi, Deuda Agraria, Bonos Zarzal.